

## Client information

Esbjerg, 29th June 2018

Dear Sirs

### Increasing capacity problems

The transport industry sees a growing demand for capacity.

Within all our markets we experience an intensified pressure on the provision of trucks. At the same time, we see less trucks available as there is still a substantial shortage of truck drivers.

Blue Water has for a long time paid more for securing the necessary capacity of trucks and we believe that the demand will remain at the present level.

To be able to provide service to our clients and cover their present demands, it is necessary to adjust the surcharge that we introduced in the autumn of 2017.

With effect as from 1 August 2018, we will therefore increase the "LOC" surcharge (Lack of Capacity) from 5.0 percent to 8.5 percent.

As this is a situation beyond our control, we kindly ask for your understanding in this respect.

We will follow the development and keep you informed.

Yours faithfully

**Blue Water Shipping A/S**



Dan Nissen  
CEO General Cargo